

Eligible Non-participation in Canadian Social Welfare Programs

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Résumé de l'article

Afin de rencontrer efficacement leurs objectifs politiques, les programmes sociaux doivent parvenir à rejoindre les groupes visés. Plusieurs programmes sociaux, toutefois, ont un faible taux de souscription. Nous examinerons à cette fin trois programmes fédéraux qui visent les Canadiens à revenu modique et nous noterons que les actions entreprises par les agences gouvernementales afin d'améliorer le taux de souscription varient considérablement.

Dans cet article, nous aborderons les sources de la non-participation des personnes éligibles et nous présenterons des estimations de son étendue. Nous soulignerons que l'Agence du revenu du Canada (ARC) joue un rôle critique au sein des trois programmes canadiens d'assistance sociale. Nous venons à la conclusion que le modèle législatif gouvernant l'ARC est peut-être en contradiction avec le mandat donné au Ministère du revenu national d'améliorer l'accès aux bénéfices fédéraux. Bien que l'inscription automatique émerge comme étant l'approche favorisée afin d'améliorer le taux de souscription aux bénéfices, nous considérons aussi des approches alternatives, notamment les campagnes informatives, le recours à la technologie et le rôle des tierces parties intermédiaires.

ELIGIBLE NON-PARTICIPATION IN CANADIAN SOCIAL WELFARE PROGRAMS

*Stephanie Ben-Ishai, Jennifer Robson and Saul Schwartz**

To be effective in meeting their policy or political goals, social programs must reach the intended target groups. Many social programs, however, have low take-up rates. We examine three illustrative federal programs targeted to lower income Canadians and note that efforts by government agencies to serve all they intend to serve vary considerably.

In this paper we discuss the sources of eligible non-participation and present estimates of its extent. We point out that the Canada Revenue Agency (CRA) plays a critical role in all three Canadian social welfare programs. We find that the legislative framework governing the CRA may be at odds with the mandate given to the Minister of National Revenue to improve access to federal benefits. While automatic enrolment emerges as the preferred approach to improving take-up of benefits, we also consider alternate approaches, including information campaigns, the use of technology, and a role for third party intermediaries.

Afin de rencontrer efficacement leurs objectifs politiques, les programmes sociaux doivent parvenir à rejoindre les groupes visés. Plusieurs programmes sociaux, toutefois, ont un faible taux de souscription. Nous examinerons à cette fin trois programmes fédéraux qui visent les Canadiens à revenu modique et nous noterons que les actions entreprises par les agences gouvernementales afin d'améliorer le taux de souscription varient considérablement.

Dans cet article, nous aborderons les sources de la non-participation des personnes éligibles et nous présenterons des estimations de son étendue. Nous soulignerons que l'Agence du revenu du Canada (ARC) joue un rôle critique au sein des trois programmes canadiens d'assistance sociale. Nous venons à la conclusion que le modèle législatif gouvernant l'ARC est peut-être en contradiction avec le mandat donné au Ministère du revenu national d'améliorer l'accès aux bénéfices fédéraux. Bien que l'inscription automatique émerge comme étant l'approche favorisée afin d'améliorer le taux de souscription aux bénéfices, nous considérons aussi des approches alternatives, notamment les campagnes informatives, le recours à la technologie et le rôle des tierces parties intermédiaires.

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Introduction	501
I. The Theory of Eligible Non-Participation	503
II. The CRA and Tax Filing in Canada	505
<i>A. Overview of the CRA's Role</i>	505
<i>B. Tax Filing in Canada: What Do We Know?</i>	508
III. Eligible Non-Participation in Three Social Welfare Programs	509
<i>A. Working Income Tax Benefit</i>	509
1. What Do We Know About WITB/CWB Take-up?	512
2. How Does the WITB Take-up Compare to Similar International Examples?	514
3. What Has the Government of Canada Done to Address Eligible Non-participation in the WITB?	515
<i>B. Canada Learning Bond</i>	517
1. What Do We Know About CLB Take-up?	519
2. What Has the Government Done Recently to Improve CLB Take-up?	520
<i>C. Old Age Security</i>	521
1. Automatic Enrolment	524
IV. Potential Solutions and Conclusion	527
<i>A. Automatic Enrolment</i>	528
<i>B. Third-party Intermediaries</i>	530
<i>C. Informational Campaigns</i>	531
<i>D. Two Practical Innovations</i>	531
<i>E. Positive Obligations</i>	532

Introduction

In the 2018 federal budget, the Government of Canada announced major changes to a tax benefit for low wage workers, including changes that would increase benefits, increase eligibility and make enrolment automatic.¹ These, and similar changes to other public benefits, will have important effects on take-up rates of national social programs. Those take-up rates were also highlighted when the Prime Minister made increasing them a priority in his mandate letter to the Minister of National Revenue. More precisely, the Prime Minister instructed the Minister of National Revenue to “[e]nsure that CRA is a client-focused agency that will [...] proactively contact Canadians who are entitled to, but are not receiving, tax benefits.”²

Social programs aim to deliver cash transfers or services to those who are eligible for the offered benefits. To the extent that those eligible do not receive benefits, however, that goal is not realized. We demonstrate here that, while the agencies administering social programs make efforts to serve all those who are eligible, the intensity and effectiveness of their efforts vary considerably.

Low participation rates may make it more difficult for the social program to achieve its goals.³ But for at least two reasons, governments might not want 100% participation in some kinds of programs. First, some of those eligible may not want to participate. For example, some might feel that getting benefits from the government compromises their independence. Others might feel that the available benefits do not justify the costs of applying for them. Second, 100% participation could greatly increase the current cost of some programs.

This second consideration affects the behaviour of government program administrators. Canadian government departments and agencies must make annual requests to Parliament for funding to administer social programs, even for those programs that are statutory and not at the

¹ See Canada, Department of Finance, *Equality and Growth: A Strong Middle Class* (Ottawa: Department of Finance Canada, 2018) at 32–34, online (pdf): *Department of Finance* <www.budget.gc.ca> [perma.cc/BMY5-DQN3] [Budget Plan 2018].

² See Canada, Office of the Prime Minister, Minister of National Revenue Mandate Letter, by the Rt Hon Justin Trudeau to Diane Lebouthillier (Ottawa: Office of the Prime Minister, 12 November 2015), online: *Justin Trudeau, Prime Minister of Canada* <pm.gc.ca> [perma.cc/4ZRJ-KT27].

³ See Robert A Greer & Justin B Bullock, “Decreasing Improper Payments in a Complex Federal Program” (2018) 78:1 Pub Admin Rev 14; Virginia Hernanz, Franck Malherbert & Michele Pellizzari, “Take-up of Welfare Benefits in OECD Countries: A Review of the Evidence” (2004) Organization for Economic Co-operation and Development Social, Employment and Migration Working Paper No 17 at 4.

discretion of the Crown.⁴ This means that governments must make certain assumptions and projections about participation and the likely cost of cash benefits. In Canada's expenditure management system, requesting more money than will be spent is treated as wasteful, just as requiring additional funding to cover unexpected costs is treated as a failure to plan.⁵ Both overspending and underspending may attract unwanted attention from the opposition or the media. At an individual level, the performance pay of public service executives may be tied to managing an annual program budget to within a small range above or below funding allocated by Parliament, discouraging them from taking actions that might substantially increase the cost of the programs under their management.⁶ Both at a micro level and at a whole of government level, there seem to be real disincentives to increasing participation in social programs if it results in program spending above historic trends.

Even if governments aim for 100% participation by those who are eligible, several kinds of barriers stand in the way. One kind of barrier is that many, if not most, programs require those eligible to apply for the benefits. If applications are complicated, if awareness of the program is low, or if the applicant must take intermediate steps as part of the application, some of those eligible will likely not apply.

In this paper we present case studies of three social programs in which the barriers to 100% participation take different forms. Each of the programs is a cash transfer of some kind, aimed at lower or modest income Canadians, and each is targeted to a different age group. In all three cases, as we describe in the later Parts of this paper, the federal government has no positive legal obligation to ensure access to eligible Canadians but has made some efforts to increase participation. Taken together, these programs offer an illustrative, though not exhaustive, set of examples of social programs in which voluntary non-participation is a challenge for policymakers. Brief introductions to these programs are as follows:

⁴ See "Examining Public Spending—Estimates Review: A Guide for Parliamentarians" (last visited 31 March 2019), online: *Office of the Auditor General*, <oag-bvg.gc.ca> [perma.cc/J9HC-6FJ6]. The section "Estimates-Related Questions for Standing Committees" provides an illustrative example of how spending debates focus on forward planning and value for money spent.

⁵ See *ibid.*

⁶ See President of the Treasury Board, "Directive on the Performance Management Program (PMP) for Executives" (2017), online: *Government of Canada* <www.tbs-sct.gc.ca> [perma.cc/829R-QLPN]. General expectations on financial management are discussed in appendices B and C. Specific budgetary targets may be established internally by departments and may not be publicly available.

- The Working Income Tax Benefit (WITB) is administered by the CRA and requires that potential beneficiaries file an income tax return. As part of that return, they must fill out a form specific to the WITB. That intermediate step—filing a proper tax return—seems to prevent a non-trivial number of potential participants from receiving the benefit.
- The Canada Learning Bond (CLB) is essentially “free money” available to the parents or guardians of young children. But participation is low, partly because the program is not well-known and partly because those eligible must set up a Registered Education Savings Plan (RESP) account in order to receive the money.
- Old Age Security (OAS) is Canada’s universal old age pension. Associated with OAS is a supplement for those with low income known as the Guaranteed Income Supplement (GIS). In these areas the government has partially implemented one of the most often mentioned solutions to high rates of eligible non-participation—automatic enrolment.

We define eligible non-participation as the share of the eligible target population that is not enrolled in a social program that would otherwise provide a financial benefit or social service. Non-participation, also referred to as under-subscription or as a take-up gap, may be voluntary (in which those eligible actively decide not to apply for the program) or involuntary (in which those eligible have not actively made such a decision and may not even be aware of the program’s existence).

We present descriptions of these three programs and outline what federal governments have done to increase participation by eligible Canadians. Canada’s taxation department, the CRA, plays a role in all of these programs even though it administers only one of them. We therefore highlight its role. We also take account of the legislation underlying these programs in order to see if there is a legal obligation to serve all those eligible. Finally, we discuss several ways to increase participation, including automatic enrolment and supporting third-party organizations’ efforts to enrol those eligible.

I. The Theory of Eligible Non-Participation

Significant numbers of people who are eligible for social benefits do not take them up. The academic literature seeking to explain eligible non-participation has generally focused on the United States (US) context and began in earnest with studies of non-participation in the federal welfare program once known as Aid to Families with Dependent Children (AFDC). In the early 1980s, Professor Robert Moffitt proposed an economic model of take-up in which potential recipients weigh the costs and ben-

efits of participation and decide to participate only when the benefits exceed the costs.⁷ Moffitt then emphasized “*stigma*” as the primary cost of participating in AFDC, arguing that for some people the cash benefits are not worth bearing the stigma attached to receiving them.⁸

In the early 2000s, Professor Janet Currie reviewed the then-extant literature on take-up.⁹ She pointed out that the literature suggests “other costs associated with the take-up of social programs are more important than stigma.”¹⁰ These “other costs” encompass two common explanations for non-participation—the *lack of awareness* of the benefit and the presence of *administrative barriers* to participation. That is, the time and energy needed to learn about programs and to overcome the associated administrative barriers are thought of as costs that are weighed against the benefit of program participation. Collecting all such costs under the name “transactions costs,” Currie asserted that the literature proposed three possible reasons for low take-up (high eligible non-participation): stigma, transactions costs and lack of awareness.¹¹ Of these, Currie argued that transactions costs were the major factor, citing a number of studies that failed to demonstrate that stigma was a decisive factor.¹²

The challenge created by labelling “transactions costs” as the major determinant of eligible non-participation is that almost any feature of a program can be interpreted as a cost. More recent work has not moved much beyond the analysis by Currie. For example, the extensive literature reviews by Finn and Goodship (2014)¹³ for the United Kingdom and Daigneault, Jacob and Tereraho (2012)¹⁴ for Canada list “awareness” as a critical factor, along with the complexity and difficulty of application as well as the anticipated benefits.

⁷ See Robert Moffitt, “An Economic Model of Welfare Stigma” (1983) 73:5 Am Econ Rev 1023.

⁸ See *ibid.*

⁹ See generally Janet Currie, “The Take Up of Social Benefits” (May 2004) National Bureau of Economic Research Working Paper No 10488, online (pdf): *National Bureau of Economic Research* <www.nber.org> [perma.cc/Z6L4-S382].

¹⁰ See *ibid* at 6.

¹¹ See *ibid* at 11.

¹² See *ibid* at 24.

¹³ See Dan Finn & Jo Goodship, “Take-Up of Benefits and Poverty: An Evidence and Policy Review” (2014) at 7, online (pdf): *Centre for Economic and Social Inclusion* <www.bl.uk/collection-items/takeup-of-benefits-and-poverty-an-evidence-and-policy-review#> [perma.cc/VYU4-RTR7].

¹⁴ See Pierre-Marc Daigneault, Steve Jacob & Maximilien Tereraho, “Understanding and Improving the Take-up of Public Programs: Lessons Learned from the Canadian and International Experience in Human Services” (2012) 3:1 Intl J Bus & Soc Sci 39 at 45.

One new possibility has arisen from the field of behavioral economics. Traditional economic analyses assume that decision makers are fully informed, taking into account all available information. Recent work in behavioral economics has instead focused on inattention, raising the possibility that human decision makers cannot pay attention to all aspects of all decisions that they must make. Fully informed decision makers would not need to be reminded to take beneficial actions but inattentive decision makers might not take those actions and reminders might alter their behaviour. To illustrate, we use the work of Guyton et al., who studied the effect of reminders on tax filing behavior among people who would be eligible for the US Earned Income Tax Credit (EITC) if they filed.

Guyton et al. conducted a randomized control trial using administrative tax data from the US Internal Revenue Service (IRS).¹⁵ The first step was to create a data set consisting of individuals who had not filed taxes in 2011 or 2012 but who were potentially eligible for the EITC based on information in tax forms submitted by other parties, such as employers. Roughly 360,000 of those individuals became the treatment and control groups defined by Guyton et al. In 2014, the treatment group received reminders—a post card or a brochure sent by mail—about filing a tax return both in 2014 and for past years. The control group received nothing. The result was clear: “the outreach increased tax filing for both prior-year tax returns and current-year tax returns” by 0.5% to 1%.¹⁶

Given this review of the academic literature, it is clear why automatic enrolment appears to be a promising way to address the problem of eligible non-participation. It addresses informational issues (whatever their cause), greatly reduces the costs associated with application, and reduces (though does not eliminate) stigma.

II. The CRA and Tax Filing in Canada

A. *Overview of the CRA's Role*

Our focus in this paper is on three federal benefits programs available to low-income Canadians. In Canada, several significant social welfare benefits—including the WITB, the Canada Child Benefit, and the GIS—

¹⁵ See John Guyton et al, “Reminders & Recidivism: Evidence from Tax Filing & EITC Participation Among Low-Income Nonfilers” (2016) National Bureau of Economic Research Working Paper No 21904, online (pdf): *National Bureau of Economic Research* <www.nber.org> [perma.cc/P2UH-A8W3].

¹⁶ See *ibid.* This study involved a number of experimental treatments. For brevity, we have reported only the most basic result. Readers should refer to the original paper for a complete understanding of the result.

are targeted at low-income Canadians and are administered through agencies and agreements as set out in the *Income Tax Act* and other pieces of intersecting legislation.¹⁷ The CRA directly administers only the WITB but plays an important role in OAS/GIS because tax returns are used to determine eligibility for automatic enrolment. It also plays a role in the CLB because it certifies RESPs and does the income test described in Part III.

The central function of the CRA in these programs is to be a major source of information for what amounts to a centralized government database, albeit a fragmented and incomplete database. That information comes from individual tax returns and can be shared across departments as long as CRA's enabling legislation allows it. Canadians who do not file a tax return may not receive benefits for which they are eligible. Qualitative research conducted for the CRA finds that low-income Canadians are generally aware of the desirability of filing an annual tax return, but may not be aware that many social programs and benefits are conditional on doing so.¹⁸

The CRA's mandate limits its ability to share information collected from tax returns with other federal or provincial organizations for the purposes of administering benefit programs. The CRA is restricted to sharing information only, when pertinent, and to a specific list of agencies.¹⁹ Entities on this list are strictly associated with the provincial and federal governments, thus preventing federally collected information from being transferred to private entities no matter the possible increase in administrative efficiency.²⁰ This translates into consumers being better protected from unscrupulous debt collectors, criminals, and questionable for-profit organizations.²¹ The CRA's involvement in collecting infor-

¹⁷ See *Income Tax Act*, RSC 1985, c 1 (5th Supp).

¹⁸ See Canada Revenue Agency, "Barriers Associated with Tax Filing in Vulnerable Populations" (24 March 2017), online: *Canada Revenue Agency* <www.canada.ca> [perma.cc/MMY6-YAPH].

¹⁹ See *Income Tax Act*, *supra* note 17, s 241(4)(d). This list includes, but is not limited to, the following agencies: the Department of Finance, the Department of Natural Resources and the Department of Veterans Affairs. Section 241(4) should be read in the context of section 241(1), which prohibits the disclosure and use of taxpayer information except as provided by statute. A careful read of the legislation for the CPP and EI programs clarifies that there are limitations on the definition of "any person" who might be legally involved in the administration or enforcement of the legislation governing those programs.

²⁰ *Ibid*, s 241(4).

²¹ CRA's integrity framework also draws a clear link between protection of individual privacy and the agency's goal of tax compliance. The agency appears to recognize that breaches of privacy may motivate non-compliance, making tax collection and admin-

mation reflects its historical role as a tax administrator; however, policy objectives, with an emphasis on government efficiency and income testing in government programs, have required CRA to assume a role in administering certain benefits. In theory, blurring the lines between CRA's role as tax administrator and its role as an information provider encourages reduced constraints on information sharing within government.

There may be a shift underway, increasing pressure on the CRA to re-think its role in reaching eligible beneficiaries of social programs. As already mentioned, increasing the benefit take-up rate was explicitly listed as a priority of newly-elected Prime Minister Justin Trudeau in his 2015 mandate letter to the Minister of National Revenue.²² Since the mandate letter, public pressure and investigative efforts by the media appear to have played a role in holding the government accountable for its commitment. For example, recent media coverage²³ of the role of the CRA in reaching women in shelters to inform them of the Canada Child Benefit²⁴ (CCB) led to an investigation by the Taxpayer's Ombudsman, Sherra Profit.²⁵

The shift in the CRA's role also widens the scope to consider concerns surrounding a positive legal obligation to reach out to eligible beneficiaries. Under the *Income Tax Act*, benefits are not "automatically" paid by the CRA, even in programs it directly administers. If filing a tax return is a necessary step to access certain benefits and claimants fail to do this, the CRA has no legal obligation to pay. Similarly, if a tax return is filed, but the relevant application for a program is not completed, then CRA has not, historically, been required to assess eligibility and pay benefits. However, specific legislation pertinent to benefits may override this. Currently, only the Old Age Security pension²⁶ is a case of a CRA-related program where enrolment is automatic for some Canadians.

istration more difficult. See Canada Revenue Agency, "Internal Controls to Ensure Privacy and Security" (last modified 13 June 2016), online: *Canada Revenue Agency* <www.canada.ca> [perma.cc/8DUD-JL3R].

²² See Trudeau, *supra* note 2.

²³ See Dean Beeby, "\$175M in Federal Money for Working Poor Goes Unclaimed", *CBC News* (29 November 2017), online: <www.cbc.ca> [perma.cc/G73U-U5VW] (on unpaid WITB).

²⁴ See *Universal Child Care Benefit Act*, SC 2006, c 4, s 168.

²⁵ See Canada, Office of the Taxpayers' Ombudsman, *Benefits Unsheltered* (Ottawa: Minister of Public Services and Procurement Canada, 2018), online (pdf): *Taxpayers' Ombudsman* <www.canada.ca> [perma.cc/4JB8-2VZV].

²⁶ See *Old Age Security Act*, RSC 1985, c O-9 [OASA]. The corresponding regulations pertaining to this research are the *Old Age Security Regulations*, CRC, c 1246 (2017) [OAS Regulations].

In the Parts that follow, three key social benefit programs: the WITB, now the CWB,²⁷ the CLB,²⁸ and the OAS/GIS pensions,²⁹ will be considered. The respective legal frameworks under which the programs operate and the legal frameworks for collecting information relevant to eligibility will be outlined. The WITB is directly administered by the CRA. The CRA must provide final approval of the WITB despite several provinces and territories—Alberta, Quebec, British Columbia, and Nunavut—having their own reconfiguration of the benefit.³⁰ The CLB is administered through the Canada Education Savings Program (CESP) at Employment and Social Development Canada. Only families receiving the Canada Child Benefit, a program administered by CRA, can receive the CLB. Employment and Social Development Canada (ESDC)³¹ relies on CRA to verify income and eligibility for the CLB. Because the pensions provided by OAS and GIS are a function of the income of potential recipients, tax filings can be used to determine eligibility. Before delving into the structure of our three programs, however, we highlight the importance of filing taxes and provide an estimate of the proportion of Canadians who do not file.

B. Tax Filing in Canada: What Do We Know?

Canada's *Income Tax Act* does not require all individuals in Canada to file an annual return unless they have income tax owing, have certain kinds of income to report or reconcile, or are requested to do so by the Minister.³² Since 1942, personal income taxes have been withheld at source for individuals in standard employment or receiving taxable benefits. If workers in standard employment do not have additional tax owing, do not meet the other legislated tests, and are not asked by government to file a return, they are not legally required to complete a return.³³ However, the CRA tells Canadians they “should” file annual returns if they believe they may be owed a tax refund or want to claim certain refundable

²⁷ See *Income Tax Act*, *supra* note 17, ss 122.7(1)–122.71.

²⁸ See *Canada Education Savings Act*, SC 2004, c 26, s 6 [CESA].

²⁹ See *OASA*, *supra* note 26; *OAS Regulations*, *supra* note 26.

³⁰ Canada Revenue Agency, “Refundable Tax Credit for Working Income Tax Benefit: Calculation” (last modified 11 April 2019), online: *Canada Revenue Agency* <www.canada.ca> [perma.cc/5VAM-PE2K].

³¹ ESDC is the current name of the agency. Over the years, it has had several different names. We will nonetheless refer to it as ESDC throughout this paper.

³² See *Income Tax Act*, *supra* note 17, ss 150(1.1)–(2).

³³ See *ibid.* In contrast to those in standard employment, persons with self-employment income who are unincorporated would be required to file a return because their income would not be withheld at source. Separate rules apply to corporations and charitable organizations.

tax credits.³⁴ This message is also largely consistent with a view that it is up to individual tax filers to initiate an application for a benefit. In practice, even when enrolment into a benefit is automated, the Agency still relies on voluntary tax-returns to assess eligibility. Annual voluntary tax compliance is fundamental to the administration of many income-tested benefits, whether enrolment is discretionary or not.

The CRA reports annually on the number of returns it has received in a given year and, with approximately a two-year delay, reports aggregate tax statistics for individual tax years. These two data points do not necessarily align because some number of returns received in a given year will be for previous tax years. In 2017, the CRA reported that it had received and processed over 28 million tax returns.³⁵ The agency does not, however, report an official rate of tax filing.

One way to try to determine the overall population of potential tax filers is to use national census data. Later in this paper, we make use of census administrative documents that provide estimates of the number of adults, aged 20 to 64 years, who have not filed an income tax return in the census year. Using this approach, a national filing rate of between 85% and 96%, annually, can be estimated. Such estimates are based on the share of working-age adults recorded in the census for whom a tax record could not be identified by Statistics Canada. This does not mean that these individuals were required by law or would have benefited from filing an annual income tax return. It is, however, the best available approach to estimate the number of Canadians who are not filing a return and whose eligibility for a wide range of income-tested benefits, including those discussed in this paper, cannot be determined using income tax records.

III. Eligible Non-Participation in Three Social Welfare Programs

A. *Working Income Tax Benefit*³⁶

The WITB is a refundable tax credit available for eligible working-age adults with low incomes. The credit is available to eligible taxpayers based on their employment income reported on the previous year's tax re-

³⁴ Canada Revenue Agency, "Do you Have to File a Return?" (last modified 19 February 2019), online: *Canada Revenue Agency* <www.canada.ca> [perma.cc/SA9R-PZCF].

³⁵ Canada Revenue Agency, *2016-17 Departmental Results Report* (Ottawa: Canada Revenue Agency, last modified 18 January 2018), online: *Canada Revenue Agency* <www.canada.ca> [perma.cc/JQ2S-8QKA] [2016-17 Results].

³⁶ See *Income Tax Act*, *supra* note 17, ss 122.7(1)–122.71.

turn.³⁷ In the 2018 federal Budget, the Government of Canada announced significant reforms to the WITB including a change of name, changes to benefit levels and changes to the administration of the tax credit.³⁸ In this Part, we first discuss the tax credit as it has been operating, and then how the new Canada Workers Benefit (CWB) is expected to be structured. We also review available evidence on take-up rates in the WTIB as it operated prior to the new reforms.

To be eligible for the WITB, an individual must be at least nineteen years old, live in Canada throughout the year, have working income³⁹ within the eligible range, and may not be a full-time student (unless they are supporting a dependent, such as a child).⁴⁰ To qualify, an applicant must also have a family income within certain minimum and maximum amounts. The amounts described below are the general rules that apply in most provinces and territories.⁴¹

The basic WITB can be claimed if the individual's working income is more than \$3,000. The amount that an eligible person may receive depends on the following criteria: working income, family income, whether they have an eligible spouse, whether they have an eligible dependent, and their province of residence.⁴² That basic design will not change under the new CWB. Under the WITB, the benefit is phased in at a rate of \$0.25 per dollar of working income above \$3,000, reaching a maximum value of \$1,043 for single individuals when working income is just over \$7,000, and reaching a maximum value of \$1,894 for a claimant with a spouse or child when working income is just over \$10,300. These maximum values had been increased in September 2016 to offset higher contributions to the Canada Pension Plan (CPP) and, in Budget 2018, have been further increased for the new CWB.⁴³ Under the new CWB, the maximum benefit will rise to \$1,355 for singles and to \$2,335 for a claimant with a spouse

³⁷ See *ibid.*, s 122.7(2); see also Canada Revenue Agency, "Working Income Tax Benefit (WITB)" (16 November 2016), online: *Canada Revenue Agency* <www.canada.ca/perma.cc/CN6Q-NTN3> [WITB].

³⁸ See *Budget 2018*, *supra* note 1 at 32–35.

³⁹ The relevant income is employment or self-employment income which we will refer to as "working income".

⁴⁰ See *WITB*, *supra* note 37.

⁴¹ A handful of provinces and territories (British Columbia, Alberta, Nunavut and Quebec), have signed agreements with the federal government, resulting in adjustments to the benefit rates and thresholds for residents in those jurisdictions.

⁴² See Canada Revenue Agency, "Canada Workers Benefit (CWB) – How Much You Can Expect to Receive" (13 January 2020), online: *Canada Revenue Agency* <www.canada.ca/perma.cc/JN3P-T59Y>.

⁴³ See *Budget 2018*, *supra* note 1 at 32–34.

or child. Under the WITB, once benefits reached the maximum, they were reduced at a rate of \$0.15 per dollar; under the CWB, that phase-out rate has been lowered to \$0.12 per dollar. Benefits in the CWB will be fully phased out at \$24,111 for singles (previously \$20,734 under the WITB) and at \$36,483 for couples or single parents (previously \$32,339 under the WITB). In general, this means that a full-time, full-year worker making more than the minimum wage in Ontario⁴⁴ will be above the CWB income threshold and will therefore not receive CWB.

The WITB credit is claimed by completing *Schedule 6 – Working Income Tax Benefit* and filing it as part of a personal income tax return.⁴⁵ Filling out *Schedule 6* requires that eligible workers file a tax return, be aware that they could receive the WITB, and remember to complete *Schedule 6* as part of their return.⁴⁶ The paper version of *Schedule 6* requires that the applicant complete no fewer than 42 different steps in the calculation of their working income, family net income, and their WITB benefit amount.⁴⁷ This complexity almost certainly reduces the number of low-wage workers who include *Schedule 6* in a paper return. When taxpayers use software to file a return, the calculations on *Schedule 6* are greatly simplified but taxpayers still need to proactively instruct the software to complete the application for the benefit.

Generally, WITB is paid out in a single lump sum amount with any other refund owing, once the applicant's full tax return has been assessed. However, applicants can ask CRA to pay up to half of their total WITB benefit in quarterly payments over the government's fiscal year, April to March. An application for advance payments has to be made using a second form and must be submitted to the CRA every year between January and September.

Under the new CWB, tax filers with low earned incomes will have their tax returns reviewed by the CRA to assess eligibility for the credit, even if they do not complete *Schedule 6* with their return.⁴⁸ That review will then identify CWB-eligible tax filers and automatically enrol them into the benefit. The Government of Canada estimates that another

⁴⁴ At the time of writing, the minimum wage in Ontario is \$14/hour.

⁴⁵ See Canada Revenue Agency, "5000-S6 T1 General 2017 - Schedule 6 - Working Income Tax Benefit - Common to all EXCEPT for QC, AB, BC, and NU" (last modified 12 February 2019), online (pdf): *Canada Revenue Agency* <www.canada.ca> [perma.cc/99L8-4BD2] [*Schedule 6*].

⁴⁶ See Bonnie Mah, "What Does the Working Income Tax Benefit do for Low-Income Workers?" (March 2017), online (pdf): *Maytree* <www.maytree.com> [perma.cc/8G99-6DAR].

⁴⁷ See *Schedule 6*, *supra* note 45.

⁴⁸ See *Budget 2018*, *supra* note 1 at 34.

300,000 Canadians will receive the CWB, relative to the WITB, as a result of automatic enrolment and benefit changes.⁴⁹

1. What Do We Know About WITB/CWB Take-up?

Because eligibility for the WITB is based on several criteria, arriving at a precise estimate of the take-up rate of the WITB using aggregate public data is not possible. The CRA has published annual statistics on the number of WITB claimants and the total dollar value of benefits paid for each year from 2013 to 2016. In 2016, the Department of Finance released additional data and an analysis of the WITB as part of its annual *Report on Federal Tax Expenditures*.⁵⁰

Between 2009 and 2015, the number of beneficiaries receiving the WITB has been fairly constant, hovering between 1.4 million and 1.5 million Canadians.⁵¹ Some number of these will be recurrent recipients who apply regularly, but there will be some who enter and exit the program. According to a Department of Finance evaluation, in the period 2009 to 2011, the entry and exit rate in the program was roughly 50%, suggesting a substantial amount of turnover in the population of beneficiaries.⁵² This means that, in any given year, roughly half of WITB recipients may be new to the process of applying for and receiving the benefit.

The same departmental analysis estimated, using 2012 income tax data, that the WITB had an 85% take-up rate among eligible tax filers.⁵³ Finance arrived at that estimate of take-up by examining data in individual tax returns and determined that some 15% of tax filers had not completed *Schedule 6* to apply for the WITB, even though their income (including family income where returns can be linked between spouses) suggested “they may have been eligible.”⁵⁴ The department’s analysis also suggested that eligible non-participation was related to the method of tax filing. Those using paper forms represented 13% of all WITB-eligible filers, with the remaining 87% from WITB-eligible tax filers using either a third-party tax preparer or tax-filing software. Among eligible tax filers using paper forms, take-up of the WITB was just 49% of all those eligible.

⁴⁹ See *ibid.*

⁵⁰ See Canada, Department of Finance, *Report on Federal Tax Expenditures: Concepts, Estimates and Evaluations* (Ottawa: Department of Finance, 2016), online (pdf): *Department of Finance* <www.canada.ca> [perma.cc/WP7G-YEMZ] [*Tax Expenditures Report*].

⁵¹ See *ibid* at 288 (see data in Table 1).

⁵² See *ibid* at 289.

⁵³ See *ibid.*

⁵⁴ See *ibid.*

Among tax filers using tax software or a third-party agent for their return, take-up was significantly higher at 86% and 94%, respectively.

The department updated its estimate of the take-up rate of the WITB in a 2017 internal memorandum prepared for the Deputy Minister and released under the *Access to Information Act*.⁵⁵ The department again used confidential tax data to estimate take-up and arrived at an estimate of approximately 85% for the 2014 tax year, replicating the earlier evaluation that had used 2012 data. They further estimated that approximately 240,000 tax filers were likely eligible for the WITB but had not applied for it in 2014. This would suggest that, overall, 1.6 million people or 6% of all tax filers are eligible for the WITB.⁵⁶

But what about those low-wage workers who are not filing taxes but would otherwise likely be WTIB (or CWB) eligible? The analysis of take-up from the Department of Finance does not consider non-filers. To arrive at an estimate of the number of Canadians who might be eligible but are not receiving the WITB/CWB, we need to know the number of non-filing workers. The technical documents from the most recent national Census provide some estimates of the overall rate of non-filing in Canada.⁵⁷ For the working-age population (aged 20 to 64), Statistics Canada reports that they are able to find a tax-return or other record with the CRA for between 85% and 96% of Canadian residents, suggesting a non-filing rate of between 4% and 15% of working-age adults. Not all non-filers, however, would be eligible for the WITB/CWB. If we assume that WITB/CWB-eligibility is the same among those who file a tax return and those who do not, then the WTIB/CWB eligible population could rise by the same 4% to 15%. Such increases would imply that there are between 46,000 and 172,000 working-age adults who are eligible for the WITB/CWB but do not file a return.⁵⁸ If the incidence of WITB/CWB eligibility is higher or

⁵⁵ See Canada, Department of Finance, Memorandum from Mark Maxson to the Deputy Minister (19 June 2017), *Take-up of the Working Income Tax Benefit (WITB)*.

⁵⁶ See Statistics Canada, "T1 Family File, Final Estimates, 2015" (last modified 12 July 2017), online: *Statistics Canada* <www.statcan.gc.ca> [perma.cc/D75U-RMHV] (based on an estimate of 27 million tax filers in 2014).

⁵⁷ See *ibid.* Income data in the Census was obtained using tax and other administrative records held by the Canada Revenue Agency and Statistics Canada reports on the rate at which they are able to link a person in the Census to a tax or other administrative record. See also Statistics Canada, "Income Reference Guide: Census of the Population 2016" (last modified 29 November 2017), online: *Government of Canada* <www.statcan.gc.ca> [perma.cc/YUP7-XD2P] (estimates are taken from the far-right column of Table 1 and represent a conservative estimate).

⁵⁸ Based on an estimate of 19.1 million adults aged 20 to 64 in Canada, applying the lowest and highest estimates of non-filing, and presuming a 6% eligibility rate for WITB. Another consideration is that some of those eligible to file but not filing calculated that

lower than among those who file tax returns, then this range would likewise under- or over-estimate the number of persons who are eligible for the WITB/CWB but not filing tax returns. Regardless, it is almost certain that tens of thousands of low-wage workers in Canada are eligible but not receiving the WITB; they will not benefit from the proposed automatic enrolment system of the CWB because they are not filing tax returns.

2. How Does the WITB Take-up Compare to Similar International Examples?

Like the WITB, both the EITC (in the US) and the Working Tax Credit (in the UK) require that applicants actively apply for the program. Like the WITB, the EITC requires applicants to file an annual income tax return and complete a schedule to apply for the credit. In the UK, annual personal income tax returns are less common as many tax measures are dealt with, at least for workers in standard employment, through employer payroll systems. In fact, just 11 million,⁵⁹ or roughly one third, of the more than 31 million taxpayers in the UK file an annual tax return. The Working Tax Credit, however, does require a positive application, whether or not a return is required.

Both the US and UK governments regularly publish official statistics on the take-up rates for these WITB/CWB-comparable benefits; in contrast, the Canadian government does not publish take-up rates.⁶⁰ It is also important to note that the denominator used by both US and UK governments appears to include tax filers as well as non-filers, again in contrast to the Canadian government's approach of counting only tax filers.

the WITB payments would be small and not justify the pain of filing out a return. So, the average payment for non-filers could be lower than average.

⁵⁹ See Internal Revenue Service, "Statistics for Tax Returns with EITC" (16 January 2020), online: *Internal Revenue Service* <www.etc.irs.gov> [perma.cc/FG3Y-7US2]; HM Revenue & Customs, "A Third of Tax Returns are Outstanding a Week before Deadline" (24 January 2018), online: *Government of the United Kingdom* <www.gov.uk> [perma.cc/W9G9-FH4F]; HM Revenue & Customs, "Table 2.1 Number of Individual Income Taxpayers" (last updated 28 June 2019), online: *Government of the United Kingdom* <www.gov.uk> [perma.cc/E7YN-MEL6] [*HM Revenue*]. There are 31 million taxpayers in the United Kingdom, of whom approximately 11 million will file a self-assessed return.

⁶⁰ See United States, Internal Revenue Service, "EITC Central" (last visited 18 October 2019), online: *Earned Income Tax Credit* <www.etc.irs.gov> [perma.cc/F8NG-82Y5] [*IRS*]; HM Revenue & Customs, "Child Benefit, Child Tax Credit and Working Tax Credit: Take-up rates, 2014-15" (2016), online (pdf): *Government of the United Kingdom* <assets.publishing.service.gov.uk> [perma.cc/FD42-8NR3] (beginning in 2013-14, the UK government has begun gradually phasing-in a single Universal Credit, which replace the Working Tax Credit among other refundable tax credits).

More specifically, the US government estimates, using administrative records and representative surveys of the US population, that 80% of eligible persons in the US are receiving the EITC. There is substantial variation across US states with the lowest observed take-up in the District of Columbia at 71.9%, and the highest in Mississippi at 84.1%, for the most recent tax year.⁶¹ In the UK, take-up of the Working Tax Credit is much lower at just 65% for the most recent tax year.⁶² By contrast, the WITB has had a relatively high take-up rate, estimated by the government at 85% among tax filers.⁶³ Under the automatic enrolment provision of the CWB, take-up among tax filers is expected to be effectively 100%. But when otherwise eligible non-filers are included in the denominator, take-up among low-wage workers is likely to be considerably lower, if rates of tax filing do not also rise. The automatic enrolment feature planned for the CWB is clearly a powerful tool in reducing eligible non-participation, even if automatic enrolment cannot eliminate it completely.

3. What Has the Government of Canada Done to Address Eligible Non-participation in the WITB?

It seems that requiring separate applications, whether as part of, or in addition to, a personal income tax return, reduces program take-up. As already mentioned, the Department of Finance reports that tax filers who appear to be eligible for the WITB are significantly less likely to apply for the benefit if they are using a paper return. In fact, the paper version of the WITB application requires an individual to complete a complex form with many steps needed to determine their potential eligibility and benefit amount.⁶⁴ By contrast, those tax filers who use software to complete an electronic return, or who use a third-party tax-filer (who, since January 1, 2013, have been required to electronically file tax returns if they accept payment for their services as a tax agent)⁶⁵ are much more likely to apply for the WITB.⁶⁶

⁶¹ See *IRS*, *supra* note 60.

⁶² See HM Revenue & Customs, “Child Benefit, Child Tax Credit and Working Tax Credit Take-up rates 2016-2017” (12 December 2018) at 14, online (pdf): *Government of the United Kingdom* <assets.publishing.service.gov.uk> [perma.cc/UCB2-Q2FN] (this represents a central estimate, with a lower bound of 63% and an upper bound of 68%).

⁶³ Authors’ estimates based on data in Maxson, *supra* note 55, and between 46,000 and 172,000 non-filers who may otherwise be eligible for the WITB.

⁶⁴ See Maxson, *supra* note 55.

⁶⁵ See *Income Tax Act*, *supra* note 17, s 150.1(2.3); Canada Revenue Agency, “Mandatory Electronic Filing for Tax Preparers” (last modified 3 October 2017), online: *Government of Canada* <www.canada.ca> [perma.cc/7ELS-NTDB].

⁶⁶ See *Tax Expenditures Report*, *supra* note 50 at 289.

The transition from the WITB to the CWB with automatic enrolment will significantly improve take-up rates, but only among eligible tax filers. The problem of reaching otherwise eligible non-filers will persist. In fact, some important number of eligible WITB participants are new entrants or re-entrants to the workforce who are unaware of the availability of the tax credit and of their potential eligibility for it. They may be unaware of the need to file a return at all.⁶⁷

In early 2018, the Minister of National Revenue announced changes intended to simplify the tax-filing process for some low-income Canadians.⁶⁸ In 2018, the agency invited 950,000 persons with low and stable income to complete a simplified return by responding to a short series of questions. If the target population overlaps with low-income workers who are eligible for the WITB, then this may lead to some increase in take-up of the benefit. The agency also reports that it has sent letters to 260,000 individuals for whom it had not received a tax return but, presumably, had some other administrative record on file.⁶⁹ The agency reports an 8% response rate to the letters and states that, as a result, \$27.2 million in benefits and credits were paid once the returns were filed.⁷⁰ An unknown portion of those returns and benefits might relate to the WITB.

Previous authors have asserted that the relatively low value of the WITB/CWB to the average claimant, in comparison to the transaction and information costs involved in claiming the benefit, is also likely to reduce participation.⁷¹ If so, then the increase in the maximum and average value of benefits paid under the new CWB, as compared with the WITB, may also increase take-up. Maximum benefits under the CWB are projected to be approximately \$1,355 for singles and \$2,353 for a recipient with a spouse or dependent child. But, this is still low by comparison with the maximum EITC value, which is upwards of USD \$5,600 for recipients with a family.⁷² Experimental studies of EITC participation suggest that one of the most powerful ways to improve take-up is to promote visibility of the dollar value of the expected benefit.⁷³ And yet, despite the modest dollar value of the benefit, take-up rates of the WITB have been compara-

⁶⁷ See Mah, *supra* note 46.

⁶⁸ See “The Canada Revenue Agency Is Launching the 2018 Tax Filing Season”, *Cision* (22 February 2018), online: <www.newswire.ca> [perma.cc/6VYX-8CQT].

⁶⁹ See *2016–17 Results*, *supra* note 35 at 35.

⁷⁰ See *ibid.*

⁷¹ See Mah, *supra* note 46.

⁷² See Saurabh Bhargava & Dayanand Manoli, “Psychological Frictions and the Incomplete Take-Up of Social Benefits: Evidence from an IRS Field Experiment” (2015) 105:11 *Am Econ Rev* 3489 at 3501.

⁷³ *Ibid* at 3510.

ble to the EITC and are expected to rise significantly under the CWB. We believe that, in contrast to increases in the dollar value of the benefit, automatic enrolment is the more effective avenue to reduce eligible non-participation.

B. Canada Learning Bond⁷⁴

Since 2005, the Government of Canada has offered the CLB to low-income families who open an eligible RESP for their eligible children. For those eligible, the government deposits up to \$2,000 per child into the RESP to be used by the children for post-secondary education. RESPs are tax-benefited accounts, available regardless of income, intended to allow those who hold the accounts—known as “subscribers”—to save for a beneficiary’s education without incurring tax on the investment income.⁷⁵ Funds deposited by subscribers into the RESP divide into two buckets: contributions and Education Assistance Payments (EAPs). Contributions by the subscriber are not tax-deductible given that their deposits are net of tax.⁷⁶ Contributions by the subscriber may also receive a federal matching grant to the RESP, at a rate between 20% and 40%, depending on the beneficiary’s family income. The CLB is payable regardless of other contributions into the RESP. The EAPs are revenues generated from the contributions and are subject to a marginal tax rate in the hands of the beneficiaries who, as students, are presumed to have low or no taxable income.⁷⁷ Money held in RESPs can be withdrawn only for the education expenses of the beneficiaries. The CLB program is aimed at children in low income families; the federal government deposits the CLB in an RESP established for the children and can therefore only be spent when they enter post-secondary education. Otherwise, the CLB and any other government funds are returned to the government.

To be eligible for the CLB, a child born on or after January 1, 2004 must have an eligible RESP in their name and their family must meet an annual income test, based on net adjusted income.⁷⁸ The income test is administered by the CRA, based on annual personal income tax data and applications, made through CRA, for the Canada Child Benefit. Normally, the CLB can only be paid to a RESP opened and controlled by the parent or guardian who receives federal child benefits for the child in question. Those who establish RESPs and want to also receive the CLB must be

⁷⁴ See *CESA*, *supra* note 28, s 6.

⁷⁵ See *Income Tax Act*, *supra* note 17, s 146.1(5).

⁷⁶ See *ibid.*

⁷⁷ See *ibid.*, s 146.1(5)(a)(b).

⁷⁸ See *CESA*, *supra* note 28, ss 6(1)–(2)(a)(i).

careful: not all RESPs available to consumers participate in the CLB. In fact, at least seven current RESP providers do not currently offer plans that participate in the CLB.⁷⁹

Although the CLB is not directly administered by the CRA and is not applied for through a tax return, eligibility depends on tax return data for the parents or guardians of the child and data-sharing between the CRA and ESDC, the federal department responsible for the CLB program. Before the government will pay the CLB into a RESP, a subscriber (usually, though not exclusively, a parent or guardian)⁸⁰ must first obtain a Social Insurance Number for an eligible child, apply for and receive federal child benefits to verify their guardianship for the child, then select from among approximately 90 financial institutions providing RESPs (making sure to choose one that participates in the CLB) and enter into a legal contract with the RESP promoter.⁸¹ This contract will require the subscriber to also have a Social Insurance Number, to file a tax return (so that CRA can assess eligibility for the CLB and related grants) and some may also require the subscriber to agree to make minimum monthly deposits into the RESP to qualify for additional grants.⁸² The CLB itself does not require subscriber contributions to a RESP. Once a RESP is opened and a child is verified by CRA as eligible for the CLB, ESDC and the RESP promoter administer the program through a complex system of electronic funds transfers and monthly financial reporting. In short, the administrative obstacles to participating in the CLB are numerous for eligible families and for RESP promoters as well. Administrative barriers have been shown to significantly limit access, even where the programs were designed to assist people in meeting their basic needs, such as access to health services.⁸³ In the case of the CLB, these administrative barriers are in addition to the likely structural barriers to participation, such as

⁷⁹ See Employment & Social Development Canada, “List of RESP Promoters” (last modified 25 June 2019), online: *Employment & Social Development Canada* <www.canada.ca> [perma.cc/TVN4-XWR5].

⁸⁰ See Employment and Social Development Canada, “The Canada Learning Bond” (25 June 2019), online: *Employment and Social Development Canada* <www.canada.ca> [perma.cc/5J3X-RJZC].

⁸¹ See *ibid.*

⁸² See Employment and Social Development Canada, “Information about Registered Education Savings Plans (RESPs)” (12 April 2019), online: *Employment and Social Development Canada* <www.canada.ca> [perma.cc/249V-TPF8].

⁸³ See Donald P Moynihan, Pamela Herd & Elizabeth Rigby, “Policymaking by Other Means: Do States Use Administrative Barriers to Limit Access to Medicaid?” (2016) 48:4 Admin & Soc 497 at 498.

differences in parental education or expectations.⁸⁴ It is those very same structural barriers to higher education that policymakers hoped to address in creating the CLB.

The CLB consists of an initial payment of \$500 and up to 15 subsequent payments of \$100, to a maximum of \$2,000 per child.⁸⁵ Children who have been eligible for the CLB remain eligible for retroactive payments of the benefit until the age 21.⁸⁶ In total, 2.5 million children have been eligible for the CLB since the beginning of the program.⁸⁷ By best estimates, a little more than 126,000 children in Canada become newly eligible for the \$500 CLB in any given year, another 1.3 million children are eligible for a subsequent \$100 CLB payment, and 580,000 who were previously eligible will stop being eligible because of an increase in family income.⁸⁸ In short, there is substantial annual churn in the program as children move in and out of eligibility based on year-to-year variability of family incomes.

1. What Do We Know About CLB Take-up?

Take-up of the CLB differs from the WITB in at least two ways. First, compared to the WITB, CLB take-up rates are very low. Second, cumulative take-up rates of the CLB are voluntarily published on a regular basis, while take-up rates of the WITB have not been.

Each year, ESDC publishes an estimate of cumulative take-up based on the number of children who have ever been eligible for the CLB (that is, eligible in any year since the program started) based on CRA records of their family income.⁸⁹ ESDC reports on the proportion of those children who have ever received a CLB payment, including retroactive claims back to 2004.⁹⁰ According to the most recent statistical report, this proportion is

⁸⁴ See generally Statistics Canada, *Why Are Youth from Lower-income Families Less Likely to Attend University? Evidence from Academic Abilities, Parental Influences, and Financial Constraints*, by Marc Frennette, Analytical Studies Branch Research Paper, Catalogue No 11F0019ME (Ottawa: Statistics Canada, February 2007).

⁸⁵ See *CESA*, *supra* note 28, ss 6(2)(a)–(b) (An eligible child receives \$500 in their first year, plus an additional \$100/year until he or she turns 15).

⁸⁶ See *ibid.*, s 6(1).

⁸⁷ See Jennifer Robson, “Enhancing Access to the Canada Learning Bond” (2016) Discussion Paper, Employment & Social Development Canada at 40, online (pdf): *Carleton University* <www.carleton.ca> [perma.cc/W9AH-CTLQ].

⁸⁸ See *ibid.* at 41.

⁸⁹ See *ibid.*

⁹⁰ See *ibid.*

estimated to be 38.3%.⁹¹ The same statistical report also provides a within year estimate of the number of beneficiaries eligible in a given year and the number of CLB payments made in that year. Recognizing that payments made in a year may not correspond to eligibility for that year (given the option to claim retroactive payments), the trend in the ratio of beneficiaries to eligible children within a year nevertheless gives us an indication of the within-year take-up rates for the CLB. Cumulative take-up has inched slowly upward while within-year take-up has been relatively flat at an average of just 7.3% since 2006.

Again, using the same ESDC published data,⁹² we estimate that a total of nearly 1.7 million children in Canada have been eligible for the CLB in a previous year and are still eligible in the most recent year. Another half a million children have been eligible but are no longer so in the most recent year.

2. What Has the Government Done Recently to Improve CLB Take-up?

In 2015, the Government of Canada committed to working with provincial and territorial governments to improve take-up of the CLB by simplifying enrolment and improving promotion of the program.⁹³ Since that time, the government has commissioned both external⁹⁴ and internal research to better understand obstacles to participation and identify avenues to increase take-up.⁹⁵

Beginning in Spring 2018, new parents in Ontario will be able to start the process of applying for the CLB by opening an RESP online when they register a child's birth.⁹⁶ Because the initiative is so new, there is not yet any data on the effectiveness of this new system. The interface to encourage RESP participation is available to all parents of newborn chil-

⁹¹ See Employment & Social Development Canada, *Canada Education Savings Program Annual Statistical Review*, Catalogue No LT-168-18-19E (Ottawa: ESDC, 2018) at 16 [ESDA Statistics].

⁹² See *ibid.*

⁹³ See Canada, Office of the Prime Minister, *Minister of Employment, Workforce Development and Labour Mandate Letter*, by the Rt Hon Justin Trudeau (Ottawa: Office of the Prime Minister, 12 November 2015), online: *Justin Trudeau, Prime Minister of Canada* <pm.gc.ca> [perma.cc/3A6H-G4VA].

⁹⁴ See Robson, *supra* note 87.

⁹⁵ Employment and Social Development Canada, personal communication with author, 2017 and 2018 [on file with author]. Interested readers may access further details by making a request under the *Freedom of Information Act*.

⁹⁶ See Jennifer Robson, "Post-Secondary Access. Transition Briefing: Better Life Chances for Ontario's Children" (2018) at 11, online (pdf): *Ontario 360* <on360.ca> [perma.cc/2ZUK-2SQM].

dren in Ontario, and not specifically those who have lower or modest income and likely eligible for the CLB. In other words, the impact of the new system on CLB participation may be modest. Furthermore, the system will only be available to newborn children and will not address the backlog of eligible children who have not yet received the CLB.

The government also states that it has allocated money to fund pilot projects with private and voluntary sector stakeholders to bolster program participation.⁹⁷ As of the time of writing, no announcements have yet been made regarding those agreements. The government has also signaled its intent to amend the *Canada Education Savings Act* to make it easier for families to apply for the CLB.⁹⁸ It is also noteworthy that the government's message, both in the 2015 mandate letter for the responsible minister, and again in public reporting on mandate commitments, is that parents will continue to have to proactively apply for the bond. This is in contrast to the direction taken with the WITB/CWB and OAS/GIS.

*C. Old Age Security*⁹⁹

Most Canadians over the age of 65 are eligible to receive the OAS pension. Receipt is conditional on certain residency requirements but does not require any history of paid employment. OAS and the associated GIS are commonly referred to as the “first pillar” of Canada's retirement income system.¹⁰⁰ The other two “pillars” are: (1) employment-based pension plans; and (2) personal retirement savings. OAS and GIS are the only pensions available to Canadians who have not worked in the paid labour market. The aim of these programs is to provide an amount sufficient to keep older Canadians out of poverty even if they have no other sources of income. The OAS and GIS programs are administered by ESDC.

To qualify for OAS, applicants living in Canada must: 1) be older than 65 years of age; 2) be Canadian citizens or legal residents at the time of application; and 3) have resided in Canada for at least ten years from the

⁹⁷ See Employment and Social Development Canada, “Canada Education Savings Program: 2018 Annual Statistical Review” (18 December 2019), online: *Employment and Social Development Canada* <www.canada.ca> [perma.cc/7UDM-JLX9].

⁹⁸ See Employment and Social Development Canada, “Results: What we Achieved – Program 1.1: Service Networking Supporting Other Government Departments” (15 January 2019), online: *Employment & Social Development Canada* <www.canada.ca> [perma.cc/U6GC-N2W7].

⁹⁹ See *OASA*, *supra* note 26.

¹⁰⁰ See Financial Services Commission of Ontario, “The Three Pillars of Retirement” (November 2018), online: *Financial Services Commission of Ontario* <www.fscs.gov.on.ca> [perma.cc/WN7H-ACQN].

age of 18.¹⁰¹ If applicants are living outside of Canada, they must meet the same requirements except that they must have resided in Canada for at least 20 years from the age of 18.¹⁰²

The current maximum OAS payment is \$891.18 per month.¹⁰³ Applicants can opt to delay their OAS pension by 60 months, with their monthly pension increasing by 0.6% for each month of deferral.¹⁰⁴ The OAS payment is income-tested with benefits phased out as a function of other income. Currently, seniors with annual net income above \$123,302 have their OAS pension reduced to zero.¹⁰⁵

Canadians may be eligible for a full or partial OAS pension. Applicants can qualify for a full pension in one of two ways. The first way is to have resided in Canada for at least 40 years after turning 18.¹⁰⁶ The second way to receive a full pension is to be 65 as of July 1 in a particular year and have evidence of living in Canada before being 25 years of age.¹⁰⁷ In addition to these requirements, the full pension requires the applicant to have resided in Canada continuously for ten years immediately before the approval of the OAS pension.¹⁰⁸

Alternatively, the applicant may receive a partial pension. The difference between receiving a full and a partial pension rests on how long the applicant has lived in Canada after the age of 18. A partial pension is calculated at a rate of 1/40 of the full OAS pension for each complete year of residence in Canada after age 18. The minimum period needed to qualify for a partial OAS pension is ten years.¹⁰⁹

¹⁰¹ See Government of Canada, “Old Age Security–Eligibility” (last modified 16 December 2019), online: *Government of Canada* <www.canada.ca> [perma.cc/6KCZ-S8EE] [OAS–Eligibility]; OASA, *supra* note 26, ss 3–4; OAS Regulations, *supra* note 26, ss 5(1)–(2).

¹⁰² See OAS Regulations, *supra* note 26, ss 5(1)–(2).

¹⁰³ See Government of Canada, “Old Age Security Payment Amounts” (last modified 19 February 2020), online: *Government of Canada* <www.canada.ca> [perma.cc/5V97-9JPQ] [Pension Amounts].

¹⁰⁴ See OASA, *supra* note 26, ss 7.1, 7.1(4)(b); OAS – Eligibility, *supra* note 101. If an applicant opts to defer their OAS pension, they will be ineligible for the GIS (which will be explained in detail further) and their spouse or common-law partner will be ineligible for the Allowance benefit (also explained below) for the period of delaying the OAS.

¹⁰⁵ See Pension Amounts, *supra* note 103.

¹⁰⁶ See OASA, *supra* note 26, s 3(1).

¹⁰⁷ See *ibid.*

¹⁰⁸ See *ibid* (additional qualifiers exist for potential applicants who spent significant periods of time outside of Canada in the ten years preceding their application for OAS).

¹⁰⁹ See *ibid.*, s 3(2).

In addition to the basic OAS pension, three additional benefits exist within the overall OAS program: the GIS, the Allowance, and Allowance for the Survivor. All three provide additional financial assistance to low-income recipients. The non-taxable GIS is available to applicants who live in Canada and have low incomes.¹¹⁰ To qualify for GIS, the applicant must: 1) receive an OAS pension, and 2) possess an annual income (or in the case of a couple, a combined annual income) lower than a maximum threshold.¹¹¹

The Allowance benefit addresses the financial needs of the spouses (or common-law partners) of GIS recipients. To be eligible for this benefit, the applicant must meet all of the following conditions: 1) be between 60 and 64 years of age (and thus not yet eligible for their own OAS/GIS benefits); 2) have a spouse or common-law partner who receives the OAS pension and is eligible for GIS; 3) is a Canadian citizen or legal resident; 4) if a legal resident, have resided in Canada for at least ten years since age of 18; and 5) have a combined annual income that is less than the maximum allowable threshold.¹¹² The applicant should apply for the Allowance, in writing, six to eleven months before their 60th birthday.¹¹³

The Allowance for the Survivor benefit¹¹⁴ is available to those who are aged 60 to 64, who have a low income, who are living in Canada, and whose spouse or common-law partner has died. Applicants must meet all of the following criteria: 1) be between 60 and 64 years of age; 2) be a Canadian citizen or legal resident; 3) if a legal resident, have resided in Canada for at least ten years since the age of 18; 4) have a spouse or common-law partner who has died but the applicant has not remarried or entered into a common-law relationship; and 5) have an income less than

¹¹⁰ See Government of Canada, “Old Age Security—Overview” (last modified 4 December 2018), online: *Government of Canada* <www.canada.ca> [perma.cc/YHQ9-KPGY].

¹¹¹ See Government of Canada, “Guaranteed Income Supplement—Eligibility” (last modified 27 August 2018), online: *Government of Canada* <www.canada.ca> [perma.cc/Z5HH-EPDL]; OASA, *supra* note 26, s 11(1).

¹¹² See Government of Canada, “Allowance for People Aged 60 to 64—Eligibility” (last modified 20 September 2016), online: *Government of Canada* <www.canada.ca> [perma.cc/2D9D-B495].

¹¹³ See Government of Canada, “Allowance for People aged 60-64—Apply” (25 October 2017), online: *Government of Canada* <www.canada.ca> [perma.cc/9SDR-SK7P]. Applicants must apply in writing for the Allowance by completing Service Canada, form ISP-3026, “Statement of Income for the Renewal of the Guaranteed Income Supplement, the Allowance or Allowance for the Survivor for the payment period of July (20XX) to June (20XX)” (7 January 2019) [ISP-3026] along with Service Canada, form ISP-3008 “Application for the Allowance or Allowance for the Survivor: Under the Old Age Security Program” (2 May 2016) [ISP-3008] forms.

¹¹⁴ See Government of Canada, “Allowance for the Survivor” (10 September 2018), online: *Government of Canada* <www.canada.ca> [perma.cc/PNJ3-RVA4] [Allowance].

the maximum annual threshold.¹¹⁵ The amount received for these benefits is based on the previous year's income.¹¹⁶ As with the Allowance, applicants should apply in writing six to eleven months before their sixtieth birthday.¹¹⁷

1. Automatic Enrolment

As programs, OAS and GIS are particularly well-suited to automatic enrolment. Eligibility for most potential recipients is a function only of age, taxable income, and marital status, information that is readily available for all those filing tax returns. Moreover, the availability of OAS is widely known and there seems to be little stigma attached to its receipt.

Historically, in order to receive an OAS pension, it was required that seniors manually complete an application and mail it in.¹¹⁸ Automatic enrolment into OAS (but not GIS) began in 2012 but the foundation for its introduction was established in 2001 by a survey of seniors using a Toronto food bank, an analysis of eligible non-participation in GIS by the CRA and a December 2001 parliamentary hearing.

The survey was conducted by Toronto's Daily Bread Food Bank with the help of Ottawa social policy analyst Richard Shillington.¹¹⁹ As reported on the front page of the August 23, 2001 edition of the *Toronto Star*, one quarter of the 800 seniors surveyed at the food bank were eligible for the GIS but were not receiving it.¹²⁰ The same article reported that HRDC had estimated in 1998 that about 1.4 million seniors were receiving the GIS but another 380,000 were eligible for the GIS but were not receiving the benefit.

The resulting public attention led to a hearing of the Standing Committee on Human Resources Development in December of 2001 and its subsequent report, entitled "The Guaranteed Income Supplement: The

¹¹⁵ *Ibid.*

¹¹⁶ See *Pension Amounts*, *supra* note 103 (for the allowance table to calculate how much one would receive for this benefit).

¹¹⁷ See *Allowance*, *supra* note 114; Applicants must complete their applications in writing by mailing ISP-3008, *supra* note 113; along with the ISP-3026, *supra* note 113.

¹¹⁸ See Canada, Employment & Social Development Canada: Internal Audit Services Branch, *Audit of Automatic Enrolment for an Old Age Security Pension Phase 1B*, Catalogue No Em20-11/2014E-PDF (Ottawa: ESDC, 2014) at 5 [*Phase 1B*].

¹¹⁹ See Elaine O'Connor, "Seniors Not Told of Millions in Benefits; 380,000 Eligible Not Notified Due to Privacy Concerns", *Toronto Star* (23 August 2001) A01.

¹²⁰ See *ibid.*

Duty to Reach All”.¹²¹ The committee heard that HRDC had been aware of significant “under-subscription” of the GIS since 1994 and was taking “active measures” to reduce the number of eligible non-recipients.

In its report, the committee wrote “[t]hat not all eligible seniors receive the GIS is disturbing and unnecessary” and recommended that HRDC, working in conjunction with the CRA, develop an automatic enrolment system.¹²² Noting that HRDC officials had argued that privacy concerns prevented them from using CRA tax return information, the report cited the opinion of the then-Privacy Commissioner, George Radwanski, that the *Income Tax Act* explicitly authorized CRA to provide information necessary to administer the *Old Age Security Act*, so that cooperation between CRA and HRDC would not raise privacy concerns.¹²³

Subsequently, a comprehensive study of the take-up of OAS benefits (including GIS), again involving Richard Shillington, was completed in 2009.¹²⁴ The main finding was that there remained a significant number of Canadians who were eligible for OAS or GIS (or both) but were not receiving it.¹²⁵ The study noted, however, that the extent of the eligible non-participation, however, had declined significantly since 1999.¹²⁶

To study eligible non-participation in OAS and GIS, the study used the Longitudinal Administrative Database (LAD). The LAD is an anonymized 20% sample of the tax returns of Canadians where the same tax-filer is recorded year after year. The study estimated that 116,000 Canadians, or about 3% of those eligible for OAS, were not receiving it. This number had remained about the same over the time period covered by the study (1999 to 2006). A much greater proportion were eligible for GIS but not receiving it. In 2006, between 135,000–150,000 were eligible but not

¹²¹ See House of Commons, *The Guaranteed Income Supplement: The Duty to Reach All: Report of the Standing Committee on Human Resources Development and the Status of Persons with Disabilities* (December 2001) (Chair: Judi Longfield).

¹²² *Ibid* at 42. Note that the Department of Human Resources Development, also referred to as Human Resources Development Canada (HRDC), is a former department of the Government of Canada—a previous incarnation of what is now ESDC.

¹²³ Commissioner Radwanski did not provide a citation to the relevant section of the *Income Tax Act*, *supra* note 16 that gave this authority to CRA.

¹²⁴ See Canada, Minister of Finance Task Force on Financial Literacy, *Financial Literacy and the Take-up of Government Benefits*, by Richard Shillington (Ottawa: Ministry of Finance, 2011), online (pdf): <www.publications.gc.ca> [perma.cc/W5DF-445X]; Heather Scofield, “OAS Key to Keeping Seniors Out of Poverty: Study”, *iPolitics* (1 February 2012), online: <ipolitics.ca> [perma.cc/YV5L-RLR2].

¹²⁵ See Shillington, *ibid* at 25.

¹²⁶ See *ibid* at 10, 28.

receiving benefits.¹²⁷ Those numbers had fallen significantly since 1999, when about 25% were eligible non-participants.

Most reliable estimates of eligible non-participation are derived by analyzing tax returns; for example, only Canadians who filed tax returns are included in the LAD database. As noted above, however, some Canadians do not file tax returns and the proportion of non-filers who might be eligible for OAS and GIS but not receiving them is therefore difficult to estimate.¹²⁸

In the 2012 budget, the federal government introduced automatic enrolment provisions for OAS.¹²⁹ The Minister of Employment and Social Development Canada was given discretion to waive the application requirements for the OAS if the Minister was satisfied that the person would meet the eligibility criteria for pension upon reaching age 65.¹³⁰

Seniors who are eligible for automatic enrolment in OAS receive a notification letter the month after they turn 64.¹³¹ Those who are not eligible for automatic enrolment must apply in writing for the OAS pension; that is, they must fill out the *Application for the Old Age Security Pension*.¹³² The OAS automatic enrolment procedure now enrolls about 60% of those eligible.¹³³

¹²⁷ See *ibid* at 25.

¹²⁸ See Canada, Human Resources & Skills Development Canada, *Evaluation of the Guaranteed Income Supplement Take-Up Measures and Outreach: Final Report*, Catalogue No HS28-174/2010E-PDF (Ottawa: HRSDC, February 2010), online (pdf): *Human Resources & Skills Development Canada* <www.canada.ca> [perma.cc/28DS-SKZ5].

¹²⁹ See Canada, Department of Finance, *Jobs, Growth, and Long-Term Prosperity*, (Ottawa: Department of Finance Canada, 2018) at 199, online (pdf): *Department of Finance* <www.budget.gc.ca/2012/plan/pdf/Plan2012-eng.pdf> [perma.cc/55AY-GPP9].

¹³⁰ See *ibid*; Canada, Employment & Social Development Canada: Internal Audit Services Branch, *Audit of Automatic Enrolment for an Old Age Security Pension Phase 1A*, Catalogue No Em20-7/2014E-PDF (Ottawa: ESDC, February 2014), online: *Employment & Social Development Canada* <www.canada.ca> [perma.cc/63YC-VRDN] [Phase 1A].

¹³¹ See “Old Age Security—Apply” (last modified 2 August 2019), online: *Government of Canada* <www.canada.ca> [perma.cc/3AM5-VPNZ]; *OAS Regulations*, *supra* note 26, s 5(4).

¹³² See *OAS Regulations*, *supra* note 26, ss 3(1)–(2); Service Canada Forms, “Application for the Old Age Security Pension and the Guaranteed Income Supplement” (last modified 6 July 2017), online: <www.canada.ca> [perma.cc/8CFT-MEUM].

¹³³ Phase 1 of the automatic enrolment effort began in 2013. Since then, ESDC has automatically enrolled those who, at age 64, had a current Canadian address, had participated in CPP for forty years or more, and who were in receipt of or are approved for payment of a CPP benefit. For more information, see generally *Phase 1A*, *supra* note 130. In 2015–2016, 46% of new pensioners were enrolled in this way; for more infor-

As of December 2017, automatic enrolment was expanded to include some of those eligible for the GIS.¹³⁴ Individuals not selected for automatic enrolment, however, must still apply in writing.¹³⁵ Further, for the purpose of the GIS, both the applicant and his or her spouse or common-law partner must certify their incomes.¹³⁶

The transition to automatic enrolment has served to significantly increase the number of seniors qualified for a full pension and holds merit to be applied widely.¹³⁷ For OAS itself, the participation rate among those eligible is likely close to the maximum possible, currently standing at about 95%.¹³⁸ The participation rate among those eligible for GIS and the Allowances is lower but has risen in the wake of automatic enrolment.

While the legislation governing the OAS gives ESDC the option to waive certain requirements to ensure that commencement of the payment is automatic, the legislation does not prescribe a positive obligation to do so. Instead, the introduction of automatic enrolment seems to have been an acknowledgement that non-participation was creating hardship for seniors and that the hardship was publicly visible.

IV. Potential Solutions and Conclusion

Social programs provide assistance to individuals and families in need of support. When those eligible fail to participate, for whatever reason, the social programs have not fully achieved their policy goals. The loss resulting from a lack of take-up might not just be individual if the alternatives to receiving an income-tested transfer are socially costly—lower employment, lower participation in education, and greater demand for public services such as health or emergency care.

mation, see Employment & Social Development Canada, “Details on Transfer Payment Programs of \$5 Million or More” (last modified 15 January 2019), online: *Employment & Social Development Canada* <www.canada.ca> [perma.cc/NFP4-VQV2]. In the ongoing Phase 2 of the automatic enrolment effort, Canada Revenue Agency data is used to expand the number of those who can be automatically enrolled in OAS. In addition, automatic enrolment for some of those eligible for GIS has begun.

¹³⁴ See Employment & Social Development Canada, “Background: Old Age Security (OAS) Automatic Enrolment” (last modified 8 January 2018), online: *Employment & Social Development Canada* <www.canada.ca> [perma.cc/KMZ6-WUKX] [“Backgrounder”]; “Old Age Security—Apply”, *supra* note 131.

¹³⁵ See “Guaranteed Income Supplement—Apply” (last modified 24 September 2019), online: *Government of Canada* <www.canada.ca> [perma.cc/9E8H-PLMU].

¹³⁶ See *ibid*; OASA, *supra* note 26, ss 14–15.

¹³⁷ See “Backgrounder”, *supra* note 134.

¹³⁸ See Gertrude Schnaffner Goldberg, *Poor Women in Rich Countries: The Feminization of Poverty Over the Life Course* (Oxford: Oxford University Press, 2009).

Governments may now recognize, when targeting vulnerable populations, that it is not enough simply to put a program in place and to hope that those eligible will sign up. To be sure, some believe that it is up to the individual to take the necessary steps to obtain access to the benefits without intense government assistance. Nonetheless, in all three of the programs discussed above, the federal government has made some efforts to increase participation despite the governing legislation containing no positive obligation to do so. Outreach efforts have been made, applications simplified, and automatic enrolment undertaken.

In this Part, we discuss avenues by which government could seek greater participation in the programs discussed here. Automatic enrolment is already underway in two of the three programs (OAS/GIS and WITB/CWB). Third party intermediaries are already involved in outreach efforts. Informational campaigns have been extensively used in the past.

A. Automatic Enrolment

Perhaps the most radical method of increasing participation is automatic enrolment. The key element required is information about those potentially eligible. In the two programs, OAS/GIS and the WITB/CWB, where automatic enrolment is being introduced, governments still rely on potential beneficiaries to file an annual tax return to provide essential information. But automatic enrolment might also be designed to use other sources of information so that an annual return is no longer needed. This broader approach to automatic enrolment, however, raises concerns about privacy as well as respect for the autonomy of individuals.

For example, suppose the government maintained a database that brought together public records of all residents in the country. Such a database could include birth dates, residence records, family structure information, education histories, income, and employment records, to name a few. For program administrators, it would then be a relatively simple matter to determine eligibility for OAS/GIS (only age, family income, family status, and residence history are needed), WITB/CWB (only personal earnings, education and employment status, family income, and family status are needed), and CLB (only the age of children and family income are needed if deposits did not require enrolment in a RESP).

While the database might simplify and largely automate the determination of eligibility for social programs, the Canadian public may not trust its government to construct, maintain, and properly use such a centralized government database. The creation and use of a centralized government database would be an additional threat to privacy. In addition, the feasibility of constructing and maintaining such a database is uncertain. Government is currently constrained from creating such a database by a patchwork of legislation preventing the sharing of information across

departments, depending on the department and the nature of the information.¹³⁹ Previous efforts to assemble a centralized database on individual Canadians have been abandoned in the face of public opposition and criticism from the federal Privacy Commissioner.¹⁴⁰ Furthermore, high profile breaches or losses of personal data have occurred in several federal departments and agencies, including the Canada Revenue Agency.¹⁴¹ In addition to concerns about the security of personal information, a central database that effectively automates applications for social programs removes an element of choice and control from individuals. Canadians have rights that generally (though not always) ensure the requirement for informed consent before their private data can be retained and used. That principle of autonomy also applies to participation in public benefits. The government may be embracing a positive obligation to deliver benefits to eligible Canadians, but eligible Canadians can still refuse to participate—either by refusing payments issued to them or by refusing to file a tax return and thereby denying the government access to personal information.

One possible way to address the threats posed by a centralized government database is to give individuals control over information about themselves. The information could be stored in an electronic “ledger”, essentially a history of personal events including, for example, educational achievement, marriages and divorces, and income sources. The events would be agreed upon and verified by the person and by relevant third parties (e.g., schools, courts and employers). Once the events had been entered into the ledger, they could not easily be altered.¹⁴² Furthermore, the ledger could be “permissioned”, meaning that only the individual person could grant access to all or part of the information in it. For example, the individual could grant the government temporary access to the information for the purposes of determining eligibility for social programs.

¹³⁹ See *Income Tax Act*, *supra* note 17, s 241(4)(d).

¹⁴⁰ See Andrew McIntosh, “HRDC Dismantles Massive Database on Canadians: Stewart Contradicts Earlier Stand”, *The National Post* (30 May 2000) A6.

¹⁴¹ See Jordan Press, “Revenue Agency Largest Source of Data Breaches, Government Figures Show”, *Postmedia News* (30 March 2014), online: <o.canada.com> [perma.cc/RL7Q-DXFFV]; Jordan Press, “Privacy Watchdog Slams Government for Student Loan Data Breach”, *Postmedia News* (25 March 2014), online: <o.canada.com> [perma.cc/9B5G-68BQ]; Paul Mcleod, “CRA Tops List of Federal Privacy Leaks”, *The Chronicle Herald* (26 March 2015) A7; The Canadian Press, “CRA Axes Workers After Privacy Breaches”, *Durham Region News* (23 May 2017), online: <www.durhamregion.com> [perma.cc/5GMA-VRGZ].

¹⁴² Cryptographic tamper-proofing assigns a unique number to each event. Attempts to change the event trigger changes to the unique number, the subsequent invalidation of ledger and the repair of the original events.

The technology to create such an individual-level database, tamper-proof and under the control of the individual, already exists in principle under the name of the “blockchain system” and governments are already looking into its possible uses.¹⁴³ If blockchain systems containing encrypted individual data under the control of each individual become available, the information relevant for automatic enrolment could be released by individuals to the relevant departments. Of course, it would be up to the individual to maintain the completeness and accuracy of the personal databases and to voluntarily grant access to government departments and agencies that administer social programs. The same administrative barriers and structural issues that currently lead to eligible non-participation—including lack of awareness and a lack of the necessary skills or access to resources (namely the equipment and network services needed to securely access a “blockchain” database)—might also carry over to the maintenance of the individual databases and to providing access for its use in administering benefits.

B. Third-party Intermediaries

Non-governmental organizations are currently being asked, and sometimes subsidized, to encourage low-income Canadians to sign up for social programs.¹⁴⁴ The idea is that such organizations are closer to the groups likely to be eligible, whether they are immigrant integration agencies, medical professionals, community organizations, or anti-poverty groups, and thus will likely have better success in promoting and increasing access to these programs than a representative of the government. Since 2005, the Government of Canada has periodically offered grants to community organizations to promote education savings incentives, including but not limited to the CLB.¹⁴⁵ Groups such as Prosper Canada and SEED Winnipeg have designed programs in which community workers help low income Canadians fill out application forms or book appointments with their preferred RESP provider. The Omega Foundation, using a mix of federal and other funding, has instead developed an online plat-

¹⁴³ See David Gerard, “Do You Need a Blockchain? Probably Less Than Wüst and Gervais Think You Do” (10 February 2018), online (blog): *David Gerard* <www.davidgerard.co.uk> [perma.cc/AS9Q-5J4K] (what is described here is called a permissioned append-only ledger with cryptographic tamper-proofing). An additional level of protection against tampering can be provided by storing the ledger in many different places (a “distributed” ledger) so that tampering with only one copy would be thwarted by the existence of the other copies.

¹⁴⁴ See Prosper Canada, News Release, “Announcing Canada’s First Financial Empowerment Champions” (15 November 2016), online: <prospercanada.org> [perma.cc/M2HM-HQUP].

¹⁴⁵ See Robson, *supra* note 87 at 30.

form that simplifies the RESP and CLB applications and seamlessly shares information with participating RESP providers. In the 2017 federal budget, the government allocated another \$12.6 million over six years to support similar community outreach efforts. On the one hand, spending on these programs does not seem to have had a clear or measurable effect on take-up of the CLB. On the other hand, the amount allocated represents less than 0.3% of the total program costs and is considerably less than the Government of Canada has historically spent on campaigns to raise awareness of other government benefits.¹⁴⁶

C. Informational Campaigns

One clear barrier to participation is the lack of awareness of the existence of the relevant programs or a misunderstanding of the eligibility requirements. When awareness is high, as it is for the OAS pension, participation rates are high. When awareness is low, as it is for the CLB, participation rates are low. A well-funded and well-designed advertising campaign could, at least in principle, raise awareness and raise participation rates. As noted above, some believe that the dollar value of benefits should be widely known and advertised, as participation seems to rise with the level of available benefits. The main challenge with trying to increase participation rates using either third-party intermediaries or informational campaigns is that they have been tried in the past with limited success.¹⁴⁷

D. Two Practical Innovations

Neither increasing the extent of interdepartmental data sharing nor developing a blockchain system will come easily or quickly. In the short run, two smaller innovations may help to increase participation.

First, as mentioned above, both the US and the UK publish take-up rates for various social programs. Canada generally does not.¹⁴⁸ As we saw with the furor created when low GIS participation rates became publicly known in the early 2000s, public attention can lead to significant improvements. Publishing Canadian take-up rates would increase transparency and perhaps lead to improvements in those rates.

Second, more funding and public access to low and free electronic tax filing intermediaries should be introduced. We know from the WITB/CWB

¹⁴⁶ See *ibid.*

¹⁴⁷ See Maxson, *supra* note 55; *Tax Expenditures Report*, *supra* note 50 at 289; Trudeau, *supra* note 2.

¹⁴⁸ See *HM Revenue*, *supra* note 59; *IRS*, *supra* note 60.

experience that the participation rate among those who are eligible and who file their taxes using paper forms is far lower than the rate among those using third-party intermediaries or who use electronic software. Increasing access to electronic filing will not only increase participation rates among tax filers but may also increase the rate of tax filing, and thus reduce the number of eligible non-participants.

E. Positive Obligations

One overriding measure that requires regulatory action and clarification is a positive obligation on the part of the government to ensure that payment of social benefits is made to those Canadians who need it. No explicit positive obligation provisions exist in any of the legislation we have explored, but automatic enrolment provisions have been instituted because eligible participants do not collect all the benefits to which they are entitled.¹⁴⁹ That is to say, automatic enrolment is the first step to satisfying a positive obligation, with the following steps being support, consolidation, and clarification through legislation in order to make sure that the positive obligation is met. Without such steps in place, the government of the day would have room to interpret these obligations through a political lens.

In sum, the OAS/GIS and the CWB are two of the three programs discussed here which have tried to increase participation through a form of automatic enrolment; however, the need to file a tax return with the CRA effectively prevents a number of potential beneficiaries from receiving benefits from these programs. For benefits like the CLB, there is still work to be done to ensure these programs are structured to be accessible to intended participants.

Automatic enrolment, potentially using a blockchain system, could collect information from eligible participants while simultaneously alleviating concerns surrounding privacy and access to information. Other countries have demonstrated an interest in this approach to sharing and utilizing information, and if instituted in a Canadian context, it could address the issue of benefit take-up rates. However, a fully automatic enrolment system appears quite distant. Our review of the current state of the enabling legislation and comparative take-up rates of each of the programs reviewed suggests there is a need for additional legislation to clarify the way that the government and CRA currently operate with respect to take-up rates. Advertising can further be used to accelerate this change and raise awareness about the need for automatic enrolment. Publicizing the dollar value of benefits to which claimants are entitled might moti-

¹⁴⁹ See generally *Phase 1B*, *supra* note 18.

vate potential participants to apply. In the short-term, however, successfully utilizing third-party intermediaries to increase access to benefits for eligible claimants seems like the best alternative.

One of the key challenges that remain for developing solutions to the problem of eligible non-participation is that we do not know if people are making a mistake by not applying, or if they have rationally decided it is not in their own interests to apply. Nor, in fact, do we have official and reliable estimates of the number of eligible non-participants. It seems clear that tax filing presents an important obstacle, and one that not even recent efforts to automate enrolment have been able to overcome. It also seems clear that efforts to address benefit take-up vary considerably across government. We believe this is a public policy challenge that will outlast the political commitments of any one elected government. Further empirical work is needed to document the nature and extent of the problem of gaps in take-up of public programs, to identify both individual and institutional obstacles to improving take-up, and to consider the feasibility of potential solutions, including those described in this paper. This paper is, we hope, the beginning a longer conversation.
